

Libro Comportamiento Organizacional Stephen Robbins 10 Edición

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Administración Stephen P. Robbins 2005 CONTENIDO: Introducción a la administración y las organizaciones - La administración ayer y hoy - Cultura y entorno de las organizaciones: las limitaciones - La administración en un entorno global - Responsabilidad social y ética administrativa - Toma de decisiones: la esencia del trabajo del gerente - Fundamentos de la planeación - Administración estratégica - Herramientas y técnicas de planeación - Estructura y diseño organizacional - Comunicación y tecnología de la información - Gerencia de recursos humanos - Manejo del cambio y la innovación - Fundamentos del comportamiento - Grupos y equipos - La motivación de los empleados - Liderazgo - Fundamentos del control - Administración de operaciones y de la cadena de valores.

Administración: de la teoría a la acción

Organizational Behavior Stephen P. Robbins 2001 This best-selling book takes a traditional approach to Organizational Behavior beginning with The Individual, The Group and then moving into The Organization. It covers the cutting-edge topics such as learning and motivation, emotions, trust and group-dynamics.

Supervision Today! Stephen P. Robbins 2013-07-23 Appropriate for Supervision, Supervision Management, and Intro to Management. Supervision Today has earned a reputation of being the one of the most effective supervision books because it blends traditional and contemporary topics, as well as theories and experiential skills. Offering a three-tier learning system, it focuses on building readers' knowledge, improving their comprehension and applying concepts directly to skill development. Known for its lively tone and four-color design, it captures the latest in supervision literature and includes cases to invigorate any lecture. This edition includes new information on contingent workforces, entrepreneurship, employee theft, work/life balance, IM, texting, and workplace diversity.

Selling and Sales Management David Jobber 2008-09

Collapsing the Singularity Stephen Earle Robbins 2014-03-04 The "Singularity" is the hypothetical

point in time – considered by AI writers to be very close – where artificial intelligence and super intelligent machines meet and surpass human intelligence. Yet neither AI theory nor Cognitive Science – equally committed to the computer model of mind – have begun to make the needed considerations on what the human mind truly is. While they have entertained “embodiment,” or “embodied cognition,” and/or J.J. Gibson's ecological psychology as needed components, these frameworks are themselves only dimly grasped. For coherence, Gibson must be placed within the remarkable model of time, mind and brain of Henri Bergson. This book is a challenge to look deeply at the real nature of human perception, memory, and consciousness, that is, what is required to even begin to claim human equivalence in intelligence. Much of this book is a reorganization, expansion and deepening of portions of an earlier book, *Time and Memory: A Primer on the Scientific Mysticism of Consciousness*, aimed and refocused for those interested in artificial intelligence and its future.

Decide & Conquer Stephen P. Robbins 2004 Robbins identifies the major roadblocks that stand in the way of making high-quality decisions--and shows readers exactly how to overcome them.

Scientific Management Frederick Winslow Taylor 2004-06 This volume comprises three works originally published separately as *Shop Management* (1903), *The Principles of Scientific Management* (1911) and *Testimony Before the Special House Committee* (1912). Taylor aimed at reducing conflict between managers and workers by using scientific thought to develop new principles and mechanisms of management. In contrast to ideas prevalent at the time, Taylor maintained that the workers' output could be increased by standardizing tasks and working conditions, with high pay for success and loss in case of failure. Scientific Management controversially suggested that almost every act of the worker would have to be preceded by one or more preparatory acts of management, thus separating the planning of an act from its execution.

Management Stephen P. Robbins 2013-01-07 Directed primarily toward undergraduate Management or Business college/university majors, this text also provides practical content to current and aspiring industry professionals. This bestselling text vividly illustrates management theories by incorporating the perspectives of real-life managers. Throughout this text, readers will see and experience management in action, helping them understand how the concepts they're reading about work in today's business world.

Theories of Personality Duane P. Schultz 2001 This revision of the Schultz's popular text surveys the field, presenting theory-by-theory coverage of the major theorists who represent the psychoanalytic, neopsychoanalytic, life-span, trait, humanistic, cognitive, behavioral, and social-learning approaches, as well as clinical and experimental work. Where warranted, the authors show how the development of certain theories was influenced by events in a theorist's personal and professional life. This thoroughly revised Seventh Edition now incorporates more examples, tables, and figures to help bring the material to life for students. The new content in this edition reflects the dynamism in the field. The text explores how race, gender, and culture issues figure in the study of personality and in personality assessment. In addition, a final integrative chapter looks at the study of personality theories and suggests conclusions that can be drawn from the many theorists' work.

Comportamiento organizacional Stephen P. Robbins 2017

Organizational Behavior Don Hellriegel 2001 New edition of a text that reflects the latest thinking and practices for use in foundation organizational behavior courses. Hellriegel and Richard W. Woodman of Texas A&M U., and John W. Slocum, Jr. of Southern Methodist U. present 18 chapters that cover individual, group and interpersonal, and organizational processes. The accompanying CD-ROM con

The Future of Management Gary Hamel 2007 What fuels long-term business success? Not operational excellence, technology breakthroughs, or new business models, but management innovation?new ways of mobilizing talent, allocating resources, and formulating strategies. Through history, management innovation has enabled companies to cross new performance thresholds and build enduring advantages. In *The Future of Management*, Gary Hamel argues that organizations need management innovation now more than ever. Why? The management paradigm of the last century?centered on control and efficiency?no longer suffices in a world where adaptability and creativity drive business success. To thrive in the future, companies must reinvent management. Hamel explains how to turn your company into a serial management innovator, revealing: The make-or-break challenges that will determine competitive success in an age of relentless, head-snapping change. The toxic effects of traditional management beliefs. The unconventional management practices generating breakthrough results in ?modern management pioneers." The radical principles that will need to become part of every company's ?management DNA." The steps your company can take now to build your ?management advantage." Practical and profound, *The Future of Management* features examples from Google, W.L. Gore, Whole Foods, IBM, Samsung, Best Buy, and other blue-ribbon management innovators.

Organizational Behavior Stephen P. Robbins 2013

La gestión moderna en recursos humanos Luis Pérez van Morlegan 2021-11-01 A través de las páginas de este libro, el lector podrá obtener un pormenorizado y actualizado panorama de las herramientas que se utilizan hoy en la gestión de Recursos Humanos. Los capítulos, redactados por especialistas en cada tema, recorren aspectos específicos del sistema de gestión del área. Presentada a través de estrategias didácticas, la información que brinda esta obra resulta fundamental para quienes se estén formando o estén fortaleciendo sus nociones teóricas en el área de los Recursos humanos pues brinda un verdadero manual de buenas prácticas en el desempeño de esta materia.

The Truth About Managing People Stephen P. Robbins 2012-10-09 In the Third Edition of the bestselling book, *The Truth About Managing People*, bestselling author Stephen Robbins shares even more proven principles for handling virtually every management challenge. Robbins delivers 61 real solutions for the make-or-break problems faced by every manager. Readers will learn how to overcome the true obstacles to teamwork; why too much communication can be as dangerous as too little; how to improve your hiring and employee evaluations; how to heal "layoff survivor sickness"; how to manage a diverse culture; and ways to lead effectively in a digital world. New truths include: how to nurture friendly employees, forget about age stereotypes, first impressions count, be a good citizen, techniques for managing a diverse age group, and ethical leadership among others.

Managing Today! Stephen P. Robbins 2000 This unique, re-engineered book defines and describes the new "paradigm" brought on by recent dramatic changes in the field of management. *Managing Today!* redefines the traditional "functional" approach employed by previous management books to more accurately reflect recent, fundamental changes in the economy and workplace—changes that have significantly reshaped today's managers' jobs. Robbins' balanced approach presents an effective integration of theory and application displayed within a clear, visual design specifically tailored for today's readers. Coverage includes changing issues in today's workplace (risk, privatization, multiple skills, and continual retraining); culture shock; time-management skills; cycle-time reduction and technology transfer; virtual teams; human behavior; leadership; trust building; change management; and more. For human resources professionals, business managers/team leaders, and anyone interested in Organizational Behavior and Business Management.

Organizational Behavior Stephen P. Robbins 2016 Taken from: *Organizational Behavior, Seventeenth Edition* by Stephen P. Robbins and Timothy A. Judge.

The Layguide Tony Clink 2005-09-01 This is an engaging, hugely entertaining version of *The Rules* for men. It gives a number of simple, effective techniques to guarantee men success with the women of their dreams. Armed with *The Layguide's* wisdom, men will no longer fear rejection and will have the poise, power and skills to attract any woman. Stop for a moment and reflect. What is it you strive for in life? To be famous, only to be forgotten when the next big thing comes along? To have more money than your neighbour? To get promotion and a slightly bigger office? Why? To win the love and respect of a beautiful woman. To have great sex, whenever you want, with the woman of your dreams. What if you could skip through the struggle and go straight to the prize? As the soon-to-be-published *The Game* testifies, this is a guide that guarantees success. No matter what your goal, and no matter what your experience, *The Layguide* will lead you to the place of your dreams, even if you've never spoken to a woman or had a date in your whole life. Do you want to have sex with a different beautiful woman every night of the week? This book will show you how. Do you want to play the field in search of that one special woman? This book will show you how to do that, too. For more than a decade, Tony Clink has read books, talked with friends and strangers, and searched the Internet looking for the best and most interesting ideas on picking up women. He's tried and tested them all, finding out which ones were duds and which ones really worked, and traded his personal secrets with like-minded players around the world. And, of course, he's had lots and lots of amazing interaction with women, from steamy one night (or one hour) stands to his current two-year relationship with 'the most wonderful woman in the world'. Unlike other seduction guides, *The Layguide* is strictly no experience required. Even if you've never spoken to a woman in your life, Clink shows you step-by-step how to become the confident, successful 'lay man' you've always wanted to be. And if you're an experienced seducer, it will take you to heights of success you never thought possible.

Selección, elaboración, adaptación y utilización de materiales, medios y recursos didácticos en formación profesional para el empleo. MF1443 (Ed. 2019). Miguel Ángel Ladrón de Guevara 2019-09-20 Este Manual es el más adecuado para impartir el MF1443 "Selección, elaboración, adaptación y utilización de materiales, medios y recursos didácticos en formación profesional para el empleo" de los Certificados de Profesionalidad, y cumple fielmente con los contenidos del Real Decreto. Puede solicitar gratuitamente las soluciones a todas las actividades y al examen final en el email tutor@tutorformacion.es Capacidades que se adquieren con este Manual: - Seleccionar, adaptar y/o elaborar materiales gráficos, en diferentes tipos de soportes, para el desarrollo de los contenidos atendiendo a criterios técnicos y didácticos. - Utilizar medios y recursos gráficos atendiendo a criterios metodológicos y de eficiencia. - Seleccionar, adaptar y/o elaborar material audiovisual y multimedia para el desarrollo de los contenidos atendiendo a criterios técnicos y didácticos. - Utilizar medios y recursos audiovisuales y multimedia atendiendo a la modalidad de impartición de la formación, criterios metodológicos y de eficiencia. Índice: Diseño y elaboración de material didáctico impreso 6 1. Finalidad didáctica y criterios de selección de los materiales impresos. 7 1.1. Tipos de materiales impresos. 8 1.2. El libro. 9 1.3. Ventajas y desventajas de los materiales impresos. 12 1.4. Finalidad de los materiales impresos. 12 1.5. Criterios de Selección. 13 1.6. El material didáctico impreso. Definición y tipos. 14 1.7. El material didáctico impreso. Pautas de diseño. 15 2. Características del diseño gráfico. 17 2.1. Tipografía: anatomía de una letra, familias tipográficas y clasificación (regular, negrita, cursiva, negrita cursiva, versalita). 22 2.2. Párrafo: tipos (español, alemán, francés, bandera, lámpara), alineación (izquierda, centrada, derecha, justificada, justificada forzosa). 30 2.3. La página: márgenes, elementos de

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Management Stephen P. Robbins 2009 Introduction to management and organizations -- Management history -- Organizational culture and environment -- Managing in a global environment -- Social responsibility and managerial ethics -- Managers as decision makers -- Foundations of planning -- Strategic management -- Organizational structure and design -- Managing human resources -- Managing teams -- Managing change and innovation -- Understanding individual behavior -- Managers and communication -- Motivating employees -- Managers as leaders -- Introduction to controlling -- Managing operations.

The Executive in Action Peter F. Drucker 2014-01-07 Three complete Drucker management books in one volume — *Managing for Results*, *Innovation and Entrepreneurship*, and *The Effective Executive* with a new preface by the author. In his preface, Peter F. Drucker says: "These three books should enable executives — whether high up in the organization or just beginning their career — to know the right things to do; — to know how to do them; and — to do them effectively. Together, these three books provide *The Toolkit for Executive Action*." Drucker identifies and explains the practices, decisions and priorities for achieving business performance and executive effectiveness. These books cover "the three dimensions of the successful practice of management." *Managing for Results* was the first book to explain business strategy. Drucker shows how the existing business has to focus on opportunities rather than problems to be effective, for it is the opportunities that will bring growth and performance. *Innovation and Entrepreneurship* analyzes the challenges and opportunities of America's new entrepreneurial economy. It is a superbly practical book that explains what established businesses, public service institutions and new ventures have to know, learn and do to prepare and create the successful businesses of tomorrow. In *The Effective Executive*, Drucker discusses the five practices and habits that must be learned for executive effectiveness. Ranging widely through business and government, he demonstrates the distinctive skill of the executive and offers fresh insights into old and seemingly obvious situations. Together, these three books have sold more than a million copies; they have been published throughout the world and continue to sell actively. These are essential works for the executive and manager by "the dean of this country's business and management philosophers." —Wall Street Journal

Training Interpersonal Skills Stephen P. Robbins 1998-05-01

The Diary of a Young Girl Anne Frank 2010-09-15 THE DEFINITIVE EDITION • Discovered in the attic in which she spent the last years of her life, Anne Frank's remarkable diary has since become a world classic—a powerful reminder of the horrors of war and an eloquent testament to the human spirit. Updated for the 75th Anniversary of the Diary's first publication with a new introduction by Nobel Prize-winner Nadia Murad "The single most compelling personal account of the Holocaust ... remains astonishing and excruciating."—The New York Times Book Review In 1942, with Nazis occupying Holland, a thirteen-year-old Jewish girl and her family fled their home in Amsterdam and went into hiding. For the next two years, until their whereabouts were betrayed to the Gestapo, they and another family lived cloistered in the "Secret Annex" of an old office building. Cut off from the outside world, they faced hunger, boredom, the constant cruelties of living in confined quarters, and the ever-present threat of discovery and death. In her diary Anne Frank recorded vivid impressions of her experiences during this period. By turns thoughtful, moving, and amusing, her account offers a fascinating commentary on human courage and frailty and a compelling self-portrait of a sensitive and spirited young woman whose promise was tragically cut short.

Employee—Organization Linkages Richard T. Mowday 2013-09-17 *Employee-Organization Linkages: The Psychology of Commitment, Absenteeism, and Turnover* summarizes the theory and research on employee-organization linkages, including the processes through which employees become linked to work organizations, the quality of such linkages, and how linkages are weakened or severed. The text identifies the determinants of employee commitment, absenteeism, and turnover, as well as their consequences for the individual, work groups, and the larger organization. The book also presents conceptual models on how employees become committed to, decide to be absent from, and decide to leave their organizations. Human resource practitioners, managers, employers, and industrial psychologists will find the book very informative and insightful.

Organizational Behavior Stephen P. Robbins 2018 This brief alternative for the organisational behaviour course covers all the key concepts needed to understand, predict and respond to the behaviour of people in real world organisations, including cutting-edge topics and streamlined pedagogy to allow maximum flexibility in designing and shaping your course.

Human Resource Management Robert N. Lussier 2017-11-30 Whether your students are HRM majors or general business majors, *Human Resource Management: Functions, Applications, and Skill Development*, Third Edition, will help them build the skills they need to recruit, select, train, and develop talent. Bestselling authors Robert N. Lussier and John R. Hendon explore the important strategic function HR plays in today's organizations. A wide variety of applications, self-assessments, and experiential exercises keep students engaged and help them see the relevancy of HR as they learn skills they can use in their personal and professional lives. A Complete Teaching & Learning Package SAGE Premium Video Included in the interactive eBook! SAGE Premium Video tools and resources boost comprehension and bolster analysis and illustrate HRM in action. Watch this video on Culture Shock for a preview. Learn more. Interactive eBook Includes access to SAGE Premium Video, multimedia tools, and much more! Save when you bundle the interactive eBook with the new edition. Order using bundle ISBN: 978-1-5443-2106-6. Learn more. SAGE coursepacks FREE! Easily import our quality instructor and student resource content into your school's learning management system (LMS) and save time. Learn more. SAGE edge FREE online resources for students that make learning easier. See how your students benefit.

Sales Force Management Mark W. Johnston 2016-04-14 In this latest edition of *Sales Force Management*, Mark Johnston and Greg Marshall continue to build on the tradition of excellence established by Churchill, Ford, and Walker, increasing the book's reputation globally as the leading textbook in the field. The authors have strengthened the focus on managing the modern tools of selling, such as customer relationship management (CRM), social media and technology-enabled selling, and sales analytics. It's a contemporary classic, fully updated for modern sales management practice. Pedagogical features include: Engaging breakout questions designed to spark lively discussion Leadership challenge assignments and mini-cases to help students understand and apply the principles they have learned in the classroom Leadership, Innovation, and Technology boxes that simulate real-world challenges faced by salespeople and their managers New Ethical Moment boxes in each chapter put students on the firing line of making ethical choices in sales Role Plays that enable students to learn by doing A selection of comprehensive sales management cases on the companion website A companion website features an instructor's manual, PowerPoints, and other tools to provide additional support for students and instructors.

Self-Assessment Library Stephen P. Robbins 1998-12-01 CD-ROM based, the unique resource includes 45 exercises divided into three parts: What About Me? Working With Others. Life in Organizations. Each exercise is automatically graded. Exercises are self scoring and generate individual analysis that can be saved for future reference, or printed as a homework assignment.

Organizational Communication Gerald M. Goldhaber 1986 Abstract: This book discusses communication and the dynamics of relationships within organizations. Topics include: theories, propositions, and directions of organizational communication climate; transactional, personal, and serial nature of communication; methods, purposes and networks used to create and exchange verbal messages within organizations; the creation and exchange of nonverbal messages in organizations; the types and purposes of dyadic organizational communication; and, planning of organizational communication diagnosis.

Fundamentals of Organizational Behavior Andrew J. DuBrin 2013-09-17 Fundamentals of Organizational Behavior: An Applied Perspective, Second Edition examines the behavior of people in organizations. Topics covered range from political maneuvering in organizations (office politics) to the stresses facing people in managerial and professional positions. A conceptual framework for organizational behavior is presented, along with numerous case illustrations and examples from live organizational settings. This monograph consists of 14 chapters and opens with an introduction to organizational behavior and how it is influenced by principles of human behavior. The three main subareas or schools of management thought are discussed, together with the difference between knowledge work and non-knowledge work; how research and theory contribute to an understanding of organizational behavior; and the distinction between structure and process. The following chapters explore how the meaning of work relates to work motivation, as well as the link between work motivation and job performance; behavioral aspects of decision making; stresses in managerial and professional life; and political maneuvering in organizations. Small group behavior, leadership styles, and interpersonal communications are also considered, along with intergroup conflict and organizational effectiveness. This book will be of interest to students, managers, and staff specialists, as well as behavioral scientists and management theorists.

The Living Company Arie Geus 2011-01-12 Explores the theme of organizational learning. Provides an investigation of the consequences of building a sustainable work community for human resource management, strategic planning and organisational structure. A case is made for a public debate on corporate governance and the reallocation of power in a company.

Comportamiento organizacional Stephen P. Robbins 2004 ¿Qué es el comportamiento organizacional? - Bases de la conducta del individuo - Valores, actitudes y satisfacción laboral - Personalidad y emociones - Percepción y toma de decisiones individual - Conceptos básicos de motivación - Motivación: de los conceptos a las aplicaciones - Bases de la conducta del grupo - Entendiendo los equipos de trabajo - Comunicación - Enfoques básicos sobre el liderazgo - Temas contemporáneos del liderazgo - Poder y política - Conflicto y negociación - Bases de la estructura de la organización - Diseño y tecnología del trabajo - Políticas y prácticas de recursos humanos - Cultura organizacional - Cambio organizacional y manejo del estrés.

Fundamentals of Management Stephen P. Robbins 1995

The Principles of Scientific Management Frederick Winslow Taylor 1913

Teoría de las organizaciones José Luis Pariente Frago 2001

Strategic Management Fred R. David 2009 "Both the challenges and opportunities facing organizations of all sizes today are greater than ever. Illegal immigration across the U.S.-Mexico border has reached emergency levels. There is less room than ever for error today in the formulation and implementation of a strategic plan. This textbook provides a systematic effective approach for developing a clear strategic plan. Changes made in this twelfth edition are aimed squarely at illustrating the effect of this new world order on strategic-management theory and practice. ... This twelfth edition provides updated coverage of strategic-management concepts, theory, research, and techniques in the chapters."--Preface.

Organizational Behavior Modification Fred Luthans 1975

Revelation Unveiled Tim LaHaye 2010-02-23 The Biblical Foundation for the Best-selling Left Behind

Series . . . In the twinkling of an eye, millions of people across the world vanish, resulting in highway catastrophes, plane crashes, utility breakdowns, and more. Chaos reigns. With the stage set, a dictator emerges who persecutes Christians horribly. But tribulation is about to give way to incredible joy -- for the return of the King of Kings is at hand. In *Revelation Unveiled*, Dr. Tim LaHaye, co-author with Jerry Jenkins of the best-selling novels *Left Behind* and *Tribulation Force*, reveals the scriptural foundation of this series. *Revelation Unveiled* explains such critical topics as: - The rapture of the church - The Return of Christ - The Great Tribulation - The Final Battle against Satan and His Hosts - The Seven Seals - The Millennial Reign - The Seven Trumpets - The Seven Bowls of Wrath - The Great White Throne - The Destruction of Babylon - The New Heaven and New Earth -- Previously titled *Revelation Illustrated and Made Plain*, this revised and updated commentary includes numerous charts. With simple and accessible language, *Revelation Unveiled* will help you better understand this mysterious, final book of the Bible and its implications.