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Verzeichnis lieferbarer Bücher 1999

Kafka's Prague Klaus Wagenbach 1996-02 Franz Kafka, whose cool detached prose and vivid, literary images of power and metamorphosis have, left a lasting influence on almost all of the world's literatures, ever hardly left his home, city of Prague during his short life (1883-1924). This travel book-cum-reader provides a journey, through both Kafka's reality and imagination, permitting the reader or traveller to experience, Kafka's milieu as he wrote such books as *The Trial* and *Metamorphosis*. Includes 8 maps and, 150 B & W photographs - contemporary and vintage.

Kingdom of Summer Gillian Bradshaw 2011-09-01 "[An] engaging mix of history, legend, and romance." -Publisher's Weekly starred review "A fast-paced Arthurian novel with broad appeal." -Historical Novels Review On the path toward greatness, even a hero makes mistakes. Armed with his magical sword and otherworldly horse, Gwalchmai proves himself the most feared and faithful warrior of Arthur's noble followers. But while defending the kingdom, he commits a grave offense against the woman he loves, leading her to disappear from his life and haunt his memories. With his trusted servant, Rhys, a commonsense peasant, Gwalchmai tries to find her in the Kingdom of Summer, where Arthur has sent him. But an unexpected and most malevolent force of evil and darkness is loose-that of his mother, the witch-queen Morgawse-and Gwalchmai finds that the secrets of his past may deny him peace... In the second book of Gillian Bradshaw's critically acclaimed trilogy, Sir Gawain comes to life as Gwalchmai, startlingly human yet fantastically heroic. PRAISE FOR Gillian Bradshaw "Compelling...splendid...vibrant...exhilarating, a novel seduces us into accepting sorcery and sanctity in King Arthur's England." -New York Times Book Review "Courage, darkness, magic, cruelty and kindness, justice and liberation...all the things that you have come to relish in the tales of King Arthur and his brave knights." -Yankee Romance Reviewers "This engaging and enchanting retelling of the Arthur legend will appeal to adults and younger readers alike." -Publishers Weekly

Easy Persian Reader Nazanin Mirsadeghi 2016-09-24 The Easy Persian Reader is intended to help learners of the Persian language improve their reading and comprehension skills. This book is suitable for those learners who are at the beginner to intermediate level. Although a

basic knowledge of the Persian alphabet such as the ability to recognize, read and write the Persian script is required prior to using this book, a brief overview of the Persian alphabet and the pronunciation of Persian letters have been provided at the beginning of the book. The Easy Persian Reader consists of twelve chapters. Each chapter includes a short reading passage in Persian followed by a series of exercises to develop and test the reader's comprehension of that passage. The passages are accompanied by the transliteration of the Persian sentences. The English translation of all words used in each chapter has been provided at the end of each chapter. The book also provides the key list to the covered exercises.

Annual Report USA Patent Office 1906

The Tarot Garden Niki de Saint-Phalle 1997 The Tarot Garden, situated in Italy, is a sculpture park, planned and created by Niki de Saint Phalle. It is her very personal vision of the personalities of the tarot-game: the world, the fool, the hermit, death, the wheel of fortune.

All the Miracles of the Bible Herbert Lockyer 2017-05-23 The Supernatural in Scripture--Its Scope and Significance The Bible is a book of miracles. From Genesis to Revelation, the supernatural power of God is on display from the Creation, to the plagues of Egypt, to the Messiah's authority over demons and diseases, to the apocalyptic clash between satanic forces and divine omnipotence. In detailed description and analysis, Dr. Herbert Lockyer furnishes a case-by-case look at all the miracles of the Bible. From the beginning of the Old Testament to the end of the New Testament, All the Miracles of the Bible walks us through the Books of Moses Historical Books Post-Captivity Books Poetical Books Prophetical Books Gospels Acts Epistles Apocalypse ". . . can be used as a handy reference work by any and every Bible student."--The Banner Herbert W. Lockyer's "All" books give you life-enriching insights into the Bible. From characters you can learn from, to teachings you can apply, to promises you can stand on and prophecies you can count on, Lockyer's time-honored works help you wrap your mind around the Bible and get it into your heart. Lockyer's books include All the Apostles of the Bible, All the Divine Names and Titles in the Bible, All the Doctrines of the Bible, All the Men of the Bible, All the Women of the Bible, All the Messianic Prophecies of the Bible, All the Miracles of the Bible, All the Parables of the Bible, All the Prayers of the Bible, and All the Promises of the Bible.

Qualityland Marc-Uwe Kling 2020-01-07 In the near future sci-fi world of Qualityland, algorithms help create an idyllic life for its citizens, but what if the perfect world wasn't built for you? Welcome to QualityLand, the best country on Earth. Here, a universal ranking system determines the social advantages and career opportunities of every member of society. An automated matchmaking service knows the best partners for everyone and helps with the break up when your ideal match (frequently) changes. And the foolproof algorithms of the biggest, most successful company in the world, TheShop, know what you want before you do and conveniently deliver to your doorstep before you even order it. In QualityCity, Peter Jobless is a machine scrapper who can't quite bring himself to destroy the imperfect machines sent his way, and has become the unwitting leader of a band of robotic misfits hidden in his home and workplace. One day, Peter receives a product from TheShop that he absolutely, positively knows he does not want, and which he decides, at great personal cost, to return. The only problem: doing so means proving the perfect algorithm of TheShop wrong, calling into question the very foundations of QualityLand itself. Qualityland, Marc-

Uwe Kling's first book to be translated into English, is a brilliantly clever, illuminating satire in the tradition of Kurt Vonnegut, Douglas Adams, and George Orwell that offers a visionary, frightening, and all-too funny glimpse at a near future we may be hurtling toward faster than it's at all comfortable to admit. So why delay any longer? TheShop already knows you're going to love this book. You may as well head to the cash register, crack the covers, and see why that is for yourself.

The Secrets of Charisma Doe Lang 1993-05 Offers advice on increasing self-confidence, reducing stress, expressing emotions clearly, and overcoming nervousness in order to improve communication and develop charisma

Animal Beauty Christiane Nusslein-Volhard 2019-05-14 An illustrated exploration of colors and patterns in the animal kingdom, what they communicate, and how they function in the social life of animals. Are animals able to appreciate what humans refer to as “beauty”? The term scarcely ever appears nowadays in a scientific description of living things, but we humans may nonetheless find the colors, patterns, and songs of animals to be beautiful in apparently the same way that we see beauty in works of art. In *Animal Beauty*, Nobel Prize-winning biologist Christiane Nüsslein-Volhard describes how the colors and patterns displayed by animals arise, what they communicate, and how they function in the social life of animals. Watercolor drawings illustrate these amazing instances of animal beauty. Darwin addressed the topic of ornament in his 1871 book *The Descent of Man and Selection in Relation to Sex*, and did not hesitate to engage with criteria of beauty, convinced that animals experienced color and ornament as attractive and agreeable in the same way that we do, and that the role this played in mate choice pointed to a “sexual selection” distinct from natural selection. Nüsslein-Volhard examines key examples of ornament and sexual selection in the animal kingdom and lays the groundwork for biological aesthetics. Noting that color patterns have not been a research priority—perhaps because they appeared to be nonessential luxuries rather than functional necessities—Nüsslein-Volhard looks at recent scientific developments on the topic. In part because of Nüsslein-Volhard's own research on the zebrafish, it is now possible to decipher the molecular genetic mechanisms that lead to production of colors in animal skin and its appendages and control its pattern and distribution.

Daily Poison Johann G. Zaller 2020-10-28 This book is a sound science report about the consequences of pesticides to nature, health and environment. The book shares essential insights into the use of pesticides in agriculture, discusses the politics, rhetoric and profits involved, addresses the potential health and ecological risks of pesticides in our daily lives, and debates possible solutions. Does sustainable agriculture exist, and is agriculture without pesticides possible at all? Moreover, the author gives insight into his scientific work, the set-up of the experiments, and also writes about his very own experiences with the media and press after publication of his studies. For many years, Johann G. Zaller, an ecologist at the University of Natural Resources and Life Sciences in Vienna, and his team, have been researching applied chemicals and their effects on the environment. Their findings, together with relevant literature and media reports, are presented in this book, which offers a unique resource for anyone who wants to know the nature and background of pesticides and how we come into contact with them in our daily lives. Ever ate an apple? Read this book!

Zitty 2008

Illocutionary Shell Nouns in English Carla Vergaro 2018-03-28 Based on an empirical study of a corpus of 335 English illocutionary shell nouns, the book investigates the issue of semantic compatibility between the meaning of these nouns and their complementation patterns, and between their semantic similarity and the similarity in the distribution of complementation patterns.

Learn to Speak Farsi in 30 Days Reza Nazari 2017-08 Learn speak Farsi faster than you ever thought possible! Can you learn Farsi language without learning the alphabet? Yes, you can! In fact, anyone can learn to speak Farsi language without reading its script. Now, you can learn Farsi language the way the children do. They can't read or write, they just pick the language up through immersion and context. Many Farsi learners think that it would probably be difficult (or impossible) to become fluent in spoken Farsi without being able to read the alphabet. In this book, you will learn that it's perfectly possible to reach a good conversational level without being able to read. Many Farsi speakers use the Roman alphabet when writing in their dialect. This book uses the same method. You would technically be illiterate in Farsi, but you could learn to speak and listen. Designed for Farsi learners, this comprehensive and innovative book makes Farsi language more accessible to students by removing the formidable barrier of the Farsi alphabet. Learn to Speak Farsi in 30 days helps you learn speak Farsi faster than you ever thought possible. You only need to spend about 2 - 3 hours daily in your 30-day period in order to learn Farsi language at intermediate level. Whether you are just starting to get in touch with the Farsi language, or even if you have already learned the basics of the language, this book can help you accelerate the learning process and put you on the right track. Each section of the book contains 6 pages covering a comprehensive range of topics. Each day includes vocabulary, grammar and reading lessons. It gives learners easy access to the Farsi vocabulary and grammar as it is actually used in a comprehensive range of everyday life situations and it teaches students to use Farsi for situations related to work, social life, and leisure. Topics such as greetings, family, weather, sports, food, customs, etc. are presented in interesting unique ways using real-life information. Effortlessly and confidently follow the step-by-step instructions in this book to achieve the highest level of fluency to make you speak Farsi like a native speaker. Learn to Speak Farsi in 30 days is the only book you'll ever need to master Farsi language! It can be used as a self-study course - you do not need to work with a teacher. (It can also be used with a teacher). Published by: www.LearnPersianOnline.com

Charisma Anthony J. Alessandra 1998 Having researched human performance for more than twenty years, a business expert shows how one important personality trait--charisma--can be learned and cultivated to reach seemingly impossible career goals.

The Soul Bird Mikhal Senunit 2004-03-25 Deep within us lies a soul and in the soul lives a special bird. The soul bird opens and closes the drawers of our soul, which contains all our feelings. This little book helps us to understand the bird's hidden message and find out more about our true selves.

Elements of Conic Sections Richard Jack 1742

The Method Juli Zeh 2014-05-01 Mia Holl lives in a state governed by The Method, where good health is the highest duty of the citizen. Everyone must submit medical data and sleep

records to the authorities on a monthly basis, and regular exercise is mandatory. Mia is young and beautiful, a successful scientist who is outwardly obedient but with an intellect that marks her as subversive. Convinced that her brother has been wrongfully convicted of a terrible crime, Mia comes up against the full force of a regime determined to control every aspect of its citizens' lives.

A House Full of Music Ralf Beil 2012 Before John Cage (1912-1992), there was hardly anyone as consistent as he was in questioning the boundaries of music and its connections to other fields of art and the everyday world. Along with Erik Satie, Marcel Duchamp, Nam June Paik, and Joseph Beuys, Cage is one of the greatest strategists and pioneers of twentieth-century music and art. Starting with these key figures, this publication examines twelve fundamental strategies of art and music since 1900: recording, collage, silence, destruction, calculation, coincidence, feeling, thought, belief, furnishing, repetition, and playing. Interdisciplinary essays by art and music theorists as well as exemplary works and original sources by artists, musicians, and composers are featured alongside visual documentation, showing the impressive diversity of parallel and overlapping activities between music and art from Laurie Anderson and Robert Filliou to Anri Sala and Iannis Xenakis. Exhibition: Institut Mathildenhöhe Darmstadt, Germany (13.5.-9.9.2012).

New Headway Upper-Intermediate. Student's Book with ITutor Pack (Germany & Switzerland) 2014-10

Das NonPlusUltra der Schlagfertigkeit Matthias Pöhm 2012-10-10 So setzen Sie Ihre Gegner sprachmatt! Na, ist Ihnen die schlagfertige Antwort wieder zu spät eingefallen? Haben Sie auf die patzige Bemerkung des Chefs schon wieder nur wütend geschnaubt, aber nichts erwidert? Damit ist jetzt Schluss! Matthias Pöhm, der Schlagfertigkeitpapst, hat hier die besten Techniken aller Zeiten zusammengetragen, die es Ihnen garantiert ermöglichen, in Zukunft blitzschnell zu kontern und richtig ins Schwarze zu treffen. Ob Sie sich gegen dumme Sprüche zur Wehr setzen müssen, ernsthafte Diskussionen gewinnen oder einfach witzigere Bemerkungen machen möchten - hier sind für jeden die richtigen Strategien dabei, die es Ihnen ermöglichen, den Gegner sprachlos zu machen!

Obama's Secrets Gil Peretz 2011-09-29 Obama's Secrets is the ultimate "communication bible." Learn how to be more persuasive, how to influence faster, and how to make a success of your own career. This one-of-a-kind book is not about President Barack Obama. It's about how you can hone your presentation and communication skills by using Obama's communication secrets. Obama's Secrets provides you with a wide range of tools from the arenas of persuasion, communication, presentation, psychology, and even from recent studies in the field of brain science! Now, whether you are a CEO, a corporate VP, a sales pro, a lawyer, a teacher, a minister, or a politician—you can use these secrets too. Based on their analysis of over 300 of Obama's appearances worldwide, from the 1990s until August 2011, and by utilizing their more than twenty-five years of experience, international communication guru Gil Peretz, and Defense Counsel and NLP expert Nili Peretz, have cracked the secret code of Obama's techniques and show you, step-by-step, how his "magical rhetoric skills" can translate into your own success. In the first part of the book, you will be exposed to the "street smarts" that will help you transform your messages so that they will penetrate the hearts and souls of your listeners. Part two will show you how the way you think helps to influence and persuade. Something more is required beyond tactics and methods, something

much more basic and profound related to our way of thinking. In the third part, you will become acquainted with Obama's "message engineering." You will be provided with a simple implementation toolkit that will enable you to quickly improve the way you convey your messages in all areas. You will be able to use the secrets of other charismatic leaders such as Winston Churchill, John Kennedy, and Bill Clinton, and business pioneers such as Steve Jobs, Jack Welch, and Stephen Covey. In part four, you will discover how Obama made people fall in love with him in 2008 and become enthralled by his messages, and you will get to know how to activate these secrets of infatuation. You will upgrade your skills in creating human chemistry and intimate closeness with a heterogeneous audience—the key to influencing and leading people. Part five will expose you to the right tools to communicate with the "right brain" and tap into the subconscious mind of your listeners. It works like magic. You will be exposed to the naturalness with which the mind absorbs stories and the way in which they directly penetrate the subconscious. After that, you will see how Obama uses "thought programs" to "program" the audience's mind and "glue" messages thereto. You can use these secrets too, and—no less important—you will upgrade your alertness level when others try to influence you. In the sixth part you will learn how Obama uses effective linguistic patterns to convey messages. Here, too, you will be provided with a very useful toolbox, with emphasis not only on the tools themselves, but also on the reasons why these tools are effective. And finally, you will be exposed to the power of non-verbal communication, which is an integral part of any interpersonal communication. Often it is not what you say; it's how you say it. A brief and concise summary on the last page of each chapter will allow you to use the book quickly and efficiently when preparing for your next presentation, speech, or sales call. Do you want to be Magnetizing? Charismatic? Eloquent? Captivating? Persuasive? Heart-piercing? A master of words? When you know what they are, you will be able to use Obama's secrets in order to communicate your messages like a pro, inspire any audience, stimulate action, and gain a competitive advantage. Obama's Secrets: How to Speak and Communicate with Power and a Little Magic will transform the way you plan, prepare and practice for your next presentation, media appearance, or sales meeting—in a way no other book can. It might just be the new "Dale Carnegie for our era".

Peer Feedback in the Classroom Starr Sackstein 2017-03-30 In Peer Feedback in the Classroom, National Board Certified Teacher Starr Sackstein explores the powerful role peer feedback can play in learning and teaching. Peer feedback gives students control over their learning, increases their engagement and self-awareness as learners, and frees up the teacher to provide targeted support where it's needed. Drawing from the author's successful classroom practices, this compelling book will help you * Gain a deeper understanding of what meaningful feedback looks like and how it can be used as a tool for learning. * Establish a respectful, student-led learning environment that supports risk taking and honest sharing. * Teach students to be adept peer strategists who can pinpoint areas of needed growth and move forward with specific strategies for improvement. * Develop cooperative student expert groups to help sustain effective peer feedback throughout the year. * Use technology to enhance collaboration, streamline the learning and revision process, and strengthen students' digital citizenship skills. The book also includes extended reflections that express, in students' and teachers' own words, the approach's powerful effect on their practice. Invite students to be your partners in learning, and enrich your collective classroom experience.

German books in print 1995

Radical Honesty Brad Blanton 2005-03 This new edition of the source book for the whole Radical Honest movement includes Brad Blanton's accumulated observations since 1994 of those people whose lives have been transformed by getting out of the self-made jails of their minds, and into the truth they have always known.

Humor as Survival Training for a Stressed-Out World Paul McGhee 2010-07-14 The evidence is now in! Humor and laughter are good medicine. The companion to this book, *Humor: The Lighter Path to Resilience and Health* (2010, also published by AuthorHouse) discusses the exciting new research supporting the long-held claim that laughter is the best medicine. *Humor as Survival Training for a Stressed-Out World* shows how to get these benefits of humor into your own life. It contains the first-ever humor skills training program that has evidence from multiple countries documenting its effectiveness in boosting your sense of humor and learning to use humor to cope with the stress in your life. No other program for improving your sense of humor can make this claim. The basic idea is to build key foundation humor skills on your good days when you're in a good mood. While strengthening one habit/skill at a time, you don't extend these skills to daily stressors until the habits are well developed (otherwise, your sense of humor abandons you when you're under stress). The 7 Humor Habit Program first builds the habit of becoming a more playful person in general (humor is a form of mental play), and then focuses on verbal humor skills, finding humor in everyday life, laughing at yourself and other key humor skills. Studies in the USA, Switzerland, Australia and Germany have confirmed the effectiveness of this program in boosting your sense of humor. Evidence also shows that it improves your daily mood, boosts optimism and improves your ability to cope with stress. There is even evidence that the 7 Humor Habits Program is an effective tool in reducing clinical depression and anxiety. It has been shown to be effective for all ages, from college students to seniors in their eighties. So it's never too late to improve your own sense of humor.

A Millennium of Classical Persian Poetry Wheeler McIntosh Thackston 1994 "A Millennium Of Classical Persian Poetry" is a guide to the reading & understanding of Persian poetry from the tenth to the twentieth century.

The New Sorrows of Young W. Ulrich Plenzdorf 2015-09-15 Edgar Wibeau, seventeen years old, has died on Christmas Eve in an unfortunate accident involving electricity. His father, who left the family when Edgar was five, interrogates those close to him, to find out what exactly happened - and who his son really was. Helpfully for the reader, Edgar himself punctuates the father's conversations with his mother, best friend Willi, and Charlie, the woman with whom Edgar was unhappily in love, to give us his version of events from beyond the grave - and a story magically reminiscent of Goethe's *The Sorrows of Young Werther* and Salinger's *The Catcher in the Rye* unfolds before our eyes. Originally conceived as a screenplay, Plenzdorf's modern classic was first published in East Germany in 1973. A satire about the cultural and social limits of the GDR, it has long been a set text in German schools, and its critical and popular success remains unabated.

Women Seeing Women Lothar Schirmer 2002 This anthology is dedicated to pictures of women taken by women. It begins with photographs by the two great female photographers of the 19th century, Clementina Lady Hawarden and Julia Margaret Cameron, and covers a period of over 100 years to the present day. Some 160 images by 90 photographers present us with the entire spectrum of female self-definition both behind and in front of the camera.

As such, the four major themes of social reality, the family, the female body and virtual reality come to the fore with their multifarious pictures from the worlds of art, literature, fashion, dance and show business. There are self-portraits as well as female photographers' portraits of female photographers, daughters, mothers and, of course, several important female figures including Virginia Woolf, Greta Garbo, Martha Graham, Simone de Beauvoir, Maria Callas, Madonna, Hillary Clinton, and even Her Majesty the Queen.

The Imperative of Responsibility Hans Jonas 1985-10-15 Discusses the ethical implications of modern technology and examines the responsibility of humanity for the fate of the world

Essentials of Persian Grammar Nazanin Mirsadeghi 2014-07-16 The "Essentials of Persian Grammar" is designed to assist learners of Persian language to better understand the most important elements of Persian grammar. This is not a text book. It is a resource to support Persian language learners and to supplement primary sources for students of Persian language. Each chapter is dedicated to an essential element of Persian grammar providing clear explanations and multiple examples followed by applied exercises. There are more than 100 pages of exercises throughout the book, with the solution keys available at the end of the book. All examples and exercises are accompanied by their English translations and the transliteration of the Persian words and sentences. For more information about Bahar Books visit: www.baharbooks.com

2020 Weekly Planner Giselle Blanco 2019-09-07 2020 Weekly & Monthly Planner This one year monthly & weekly planner 2020 12 months calendar from January 2020 to December 2020 is perfect for staying organized. Plan in advance in one convenient planner. This 2020 weekly planner and organizers will help you to accomplish your goals over the next year. Beautiful Blue Leopard Print Cover 2020 Weekly & Monthly Planner -Monthly layout features daily blocks to provide ample space for writing. Weeks start with Sunday to Saturday with a section for notes. -The pages in this planner contain sections for planning the day, week, goals & priorities and to-do list. -Planner for school, personal and business use. -Printed on quality paper. -Paperback cover glossy design. -Size 8" x 10", easy to carry around.

Blumenberg Sibylle Lewitscharoff 2021-03-22 Now in paperback, from one of the most dazzling authors of contemporary German literature comes this delightful tale of a philosopher and his encounter with a supernatural lion. One night, German philosopher Hans Blumenberg returns to his study to find a shocking sight--a lion lying on the floor as if it's the most natural thing in the world. The lion stretches comfortably on the Turkmen rug, eyes resting on Blumenberg. The philosopher with some effort retains his composure, even when the next day during his lecture the lion makes another appearance, ambling slowly down the center aisle. Blumenberg glances around; the seats are full, but none of his students seem to see the lion. What is going on here? Blumenberg is the captivating and witty fictional tale of this likable philosopher and the handful of students who come under the spell of the supernatural lion--including skinny Gerhard Optatus Baur, a promising young Blumenbergian, and the delicate, haughty Isa, who falls head over heels in love with the wrong man. Written by Sibylle Lewitscharoff, whom *Die Welt* called the "most dazzling stylist of contemporary German literature," Blumenberg will delight English readers.

Love as Passion Niklas Luhmann 2014-12-08 In this important book Niklas Luhmann - one of the leading social thinkers of the late 20th century - analyses the emergence of 'love' as the

basis of personal relationships in modern societies. He argues that, while family systems remained intact in the transition from traditional to modern societies, a semantics for love developed to accommodate extra-marital relationships; this semantics was then transferred back into marriage and eventually transformed marriage itself. Drawing on a diverse range of historical and literary sources, Luhmann retraces the emergence and evolution of the special semantics of passionate love that has come to form the basis of modern forms of intimacy and personal relationships. This classic book by Luhmann has been widely recognized as a work of major importance. It is an outstanding contribution to social theory and it provides an original and illuminating perspective on the nature of modern marriage and sexuality.

Price Management Hermann Simon 2018-12-11 In this book, the world's foremost experts on pricing integrate theoretical rigor and practical application to present a comprehensive resource that covers all areas of the field. This volume brings together quantitative and qualitative approaches and highlights the most current innovations in theory and practice. Going beyond the traditional constraints of "price theory" and "price policy," the authors coined the term "price management" to represent a holistic approach to pricing strategy and tactical implementation. They remind us that the Ancient Romans used one word, pretium, to mean both price and value. This is the fundamental philosophy that drives successful price management where producer and customer meet. Featuring dozens of examples and case studies drawn from their extensive research, consulting, and teaching around the world, Simon and Fassnacht cover all aspects of pricing following the price management process with its four phases: strategy, analysis, decision, and implementation. Thereby, the authors take into account the nuances across industry sectors, including consumer goods, industrial products, services, and trade/distribution. In particular, they address the implications of technological advancements, such as the Internet and new measurement and sensor technologies that have led to a wealth of price management innovations, such as flat rates, freemium, pay-per-use, or pay-what-you-want. They also address the emergence of new price metrics, Big Data applications, two-sided price systems, negative prices, and the sharing economy, as well as emerging payment systems such as bitcoin. The result is a "bible" for leaders who recognize that price is not only a means to drive profit in the short term, but a tool to generate sustained growth in shareholder value over the longer term, and a primer for researchers, instructors, and students alike. Praise for Price Management "This book is truly state of the art and the most comprehensive work in price management." - Prof. Philip Kotler, Kellogg School of Management, Northwestern University "This very important book builds an outstanding bridge between science and practice." - Kasper Rorsted, CEO, Adidas "This book provides practical guidelines on value creation, communication and management, which is an imperative for businesses to survive in the coming era of uncertainty." - Dr. Chang-Gyu Hwang, Chairman and CEO, KT Corporation (Korea Telecom)

The Treatment of Stuttering Charles Van Riper 1973 Reviews a number of historical and current approaches involving relaxation, reinforcement, and drug treatment and outlines an original therapeutic program. Bibliogs

The Road to Hell Gillian Galbraith 2013 Set in contemporary Edinburgh, DS Alice Rice attempts to piece together and find the connection between two similar, but apparently motiveless attacks. Rice is taken to new personal depths and along a trail that leads to some of Edinburgh's darkest and scariest corners.

Thinking Without a Banister Hannah Arendt 2021-02-23 Hannah Arendt was born in Germany in 1906 and lived in America from 1941 until her death in 1975. Thus her life spanned the tumultuous years of the twentieth century, as did her thought. She did not consider herself a philosopher, though she studied and maintained close relationships with two great philosophers--Karl Jaspers and Martin Heidegger--throughout their lives. She was a thinker, in search not of metaphysical truth but of the meaning of appearances and events. She was a questioner rather than an answerer, and she wrote what she thought, principally to encourage others to think for themselves. Fearless of the consequences of thinking, Arendt found courage woven in each and every strand of human freedom. In 1951 she published *The Origins of Totalitarianism*, in 1958 *The Human Condition*, in 1961 *Between Past and Future*, in 1963 *On Revolution* and *Eichmann in Jerusalem*, in 1968 *Men in Dark Times*, in 1970 *On Violence*, in 1972 *Crises of the Republic*, and in 1978, posthumously, *The Life of the Mind*. Starting at the turn of the twenty-first century, Schocken Books has published a series of collections of Arendt's unpublished and uncollected writings, of which *Thinking Without a Banister* is the fifth volume. The title refers to Arendt's description of her experience of thinking, an activity she indulged without any of the traditional religious, moral, political, or philosophic pillars of support. The book's contents are varied: the essays, lectures, reviews, interviews, speeches, and editorials, taken together, manifest the relentless activity of her mind as well as her character, acquainting the reader with the person Arendt was, and who has hardly yet been appreciated or understood. (Edited and with an introduction by Jerome Kohn)

The Resurrection Factor Josh McDowell 2005-01 Contains compelling evidence which proves the resurrection beyond reasonable doubt.

Public Speaking Michael Osborn 2007-12-27 Centered around three core objectives — helping readers develop vital communication skills, encouraging speaker adaptability to diverse audiences, and sensitizing speakers to the ethical impact of their words — *Public Speaking* offers both practical advice and an understanding of why such advice works. The eighth edition concentrates on greater simplicity, clarity, and accessibility. The book offers a functional approach to informative speaking and emphasizes the ethics of persuasive speaking. These ideas come to life through examples from real, student, and professional speeches, Exploration and Application exercises at the end of each chapter, and a variety of boxed features throughout the book.